

Minutes of the Trustees of Trust Funds June 16, 2017 Meeting (Draft)

Attendees: Linda Terry, Helene Matesky, Chris McAleer, Trustees: Frank Anderson and Charlie Mathews, Guests from the Bank of New Hampshire Wealth Management Group

Call to Order

Linda called the meeting to order at 11:03 am.

Bank of New Hampshire Presentation

Frank and Charlie were present to discuss the holdings and returns of the Capital Reserve and Trust Funds Accounts that the B of NH has managed for Jackson since August 1, 2016.

The B of NH had prepared a booklet for the Trustees that included a *Market Outlook* written by Charlie, a copy of the Trustee's Investment Policy Statement (which was reconfirmed going forward by the Trustees) and separate sections on the Capital Reserve Funds and Trust Funds.

The report on the Trust Funds was welcome news. Since taking over in August of last year the Wealth Management Team has progressively moved monies from what were strictly cash and fixed income securities to equity securities which now make up 53% of the portfolio, well within the target range of what was anticipated. The total return since inception (July 31, 2016 to May 31, 2017) was reported as 6.57% and the year to date return through the end of May was 5.93%. This represented a significant improvement in performance for the portfolio compared to the 12 months ending July 31, 2016 of approximately .38%.

Going forward Charlie felt equity returns were leveling off but would continue for the foreseeable future due to positive earnings reports. Charlie suggested that cheaper prices and better growth opportunities were available in International Stocks and will likely increase the weighting of the portfolio closer to his benchmark of 15%.

The Capital Reserve and Expendable Trust Fund account holdings are in cash and / or cash equivalents and fixed income required for liquidity and principal

protection for anticipated periodic payouts. Charlie reported gross returns (before fees) at .49% since inception and 1.33% year to date. Both these numbers beat the returns of the portfolio's benchmark, the Bank of America/ Merrill Lynch Government / Corporate Bond Index over the respective time frames.

Charlie anticipates the Fed will increase interest rates which will negatively affect current holdings but will give additional opportunities to reinvest at higher rates as the bonds mature. With this in mind Charlie has kept the portfolio in shorter term instruments.

The Trustees felt the B of NH presentation was thorough and informative and were equally satisfied with the investment results.

Withdrawal Requests from the Board of Selectman

There were 2 requests for withdrawals from the BOS.

\$8,350 to be withdrawn from the income portion of the Wentworth Wildcat Fund (0029) Article 11. An invoice for that amount dated 5/18/2017 from Eastern Green, Inc. accompanied the request. The funds covered the cost of the split rail fencing erected at the Falls to protect vegetation. The Trustees unanimously approved the request.

\$788.88 to be withdrawn from the Police Department Equipment Expendable Trust Fund (0051). An invoice dated 5/26/2017 from Axon Enterprise, Inc. accompanied the request. This was for the second payment of a 5 year commitment put in place to replace the Department's current Tasers at the end of the 5 year period with new models. The Trustees unanimously approved the request.

Deposits

Helene reported that \$400 was deposited in the Jackson Cemetery Fund (0013) coming from the sale of 4 plots.

Minutes of March 28,2017 Meeting

The revised Minutes of the March 28,2017 meeting were unanimously approved

With no new business on hand the meeting was adjourned at 12:10 pm.

Respectively submitted by Chris McAleer