

Minutes of July 14, 2016 Trustees of Trust Funds Meeting

Attendees: Linda Terry, Helene Matesky, Martha Benesh, Chris McAleer, Trustees; Charles Mathews and Frank Anderson, Guests and Presenters from the Bank of New Hampshire

Linda called the meeting to order at 11:05 am. First order of business was the approval of the minutes of the July 5, 2016 Trustees meeting which were unanimously approved.

Bank of New Hampshire Presentation

This was the second meeting with Charles Mathews and Frank Anderson from the Trust Department of the B of NH. We previously met with them in February and had numerous communications with them by e-mail and phone from that time leading up to this second meeting.

They had prepared an agenda based on our interim contacts outlining further question and further details that the Trustees wanted discussed.

On an administration side they discussed the State required year end MS9 and MS10 forms that they prepare as part of their service. Also discussed were new reporting steps for this process not as yet defined by the State but they were aware of this issue and prepared to comply.

Should we decide to hire them as investment advisors they described several options as how to move funds from both the NHPDIP and Northway Bank where the funds currently are held to the Bank of New Hampshire. A fairly straight forward procedure.

Also discussed were the ways both deposits and withdrawals would be managed and Helene provided them with numerous documents outlining liquidity needs and other issues which would factor into how they might invest.

Charlie led a detailed discussion on their investment philosophy. We had asked about the election in November and now BREXIT and how this might factor into their thinking and subsequent investment decisions. Charlie described these as short term 'events' that would create volatility but not likely alter their fundamental investing approach. For example, the BREXIT sell-off and quick

market recovery that has given us new market highs. Generally, although concerned about overseas markets they see the U.S. markets as sound based on various indicators.

Also discussed were aligning our Investment Policy Statement with an appropriate asset allocation strategy that balances current requirements with future needs for growth in the Perpetual Trust Funds.

Finally, we confirmed the fee structure that B of NH charges the assets under their management.

We sent them off with some luncheon suggestions. After a brief discussion we had a vote and unanimously agreed to move forward with the Bank of New Hampshire Wealth Management Division as the investment advisor for the funds under direction of the Jackson Trustees of Trust Funds.

The meeting was adjourned at 12:33 pm.

Draft submitted by Chris McAleer July 15, 2016